



**BERNARD
CONTROLS**



Invest in Confidence



Leader in the nuclear market worldwide

- **Over 50 years of continuous experience**
- **Over 120 nuclear power station reactors** equipped with our actuators worldwide (including all French plants)
- **Products qualified** according to the latest nuclear safety standards (RCC-E, IEEE...)



BERNARD CONTROLS designs and manufactures **electric actuators** for the automation of industrial valves/dampers.

- More than **40000** actuators/year
- **3 Manufacturing Units**
- **80%** of turnover abroad
- **16 Operating Units: in Asia** (China, Rep. of Korea, Singapore), **in Europe** (Germany, Belgium, Spain, France, Italy, Russia), **in America** (United States, Latin America), **in India, in Middle East and in Africa**
- More than **50 agents/distributors** throughout the world

BERNARD CONTROLS is in **the top 3** for electric actuation worldwide.

A local subsidiary in China is a growth driver for the whole Group

Very soon, “les Etablissements Bernard” chose to sell abroad in the 1960’s. First of all in Europe, then in the United States, followed by Asia in the 1980’s. In **1987**, the company started **selling in the Chinese market** and set up progressively a **network of local agents in the middle of the 1990’s**.

In order to grow in the Chinese nuclear market, local facilities are inescapable. The first step was thus a **joint-venture with a local agent and the creation of a workshop in 2004**. Then, in **2008**, it became a **100% French WOFE** and the Beijing factory was created. Beijing Bernard Control Equipment was therefore a real subsidiary of L.BERNARD Group. Finally, in 2010 L.BERNARD changed its name to **BERNARD CONTROLS**, and the Chinese subsidiary to **BERNARD CONTROLS CHINA**.



Nuclear



Power, Water, Industry



Oil & Gas





**BERNARD CONTROLS China
Beijing**



"Following our participation in the construction of Chinese power plants by FRAMATOME, BERNARD CONTROLS joined the P.F.C.E. over 15 years ago, together with many other French actors of the nuclear business, under the leadership of EDF. This decision is part of a global approach of the Chinese electric actuation market. Indeed, the Chinese industry is in real need for this type of products abiding by international technical norms and quality standards. We thus decided to settle a modern and performing production unit in China to be as closest as possible to our prospects. This subsidiary, BERNARD CONTROLS CHINA, was launched in 2004. It aims at manufacturing in China the main quantities sold in this market, progressively including nuclear electric actuators."

Jean-Yves Pinvidic – BERNARD CONTROLS Executive VP, Americas



With the establishment of BERNARD CONTROLS CHINA, the Group now disposes of highly qualified local personnel to produce and promote its products, and can ensure top level customer service.

The Beijing factory represents a growth driver for the whole Group. It implies, for instance, new jobs (project managers, financial controllers...) in Gonesse head offices and factory.



"The internationalization of our production requires coordination and the creation of new jobs. At the beginning, we only had a factory in France, and consequently a hierarchical type of management. Thanks to this additional factory in China, we also need transversal functions."

**Guillaume Bernard
C.O.O. BERNARD CONTROLS**



"Since the setting up of the Beijing factory, the objective of BERNARD CONTROLS' Quality Department, has been to support and ensure the good understanding and implementation of the nuclear codes and safety standards (RCC, AIEA, ISO...) by each worker and collaborator of BERNARD CONTROLS CHINA. This commitment of everyone to quality results in a «Safety Culture» and contributes to BERNARD CONTROLS leading position in the nuclear market."

**Bernard Barbot
BERNARD CONTROLS Quality Manager
from 1988 to 2013**



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